S.No WEEK	LESSON PLAN SESSION 2021-2022 CORPORATE ACCOUNTING (A&B)				
1	REMARK		WEEK	S.No	
11.10.2021 11.10.2021 15.10.2021 17.10.2021 17.10.2021 17.10.2021 17.10.2021 17.10.2021 17.10.2021 17.10.2022 17.10.2022 17.10.2022 17.10.2022 17.10.2022 17.10.2022 17.10.2022 17.10.2022 17.10.2022 17.10.2022 17.10.2022 17.10.2022 17.10.2021 17.10.2022 17.		INTRODUCTION TO CORPORATE ACCOUNTING	04.10.2021-	1	
16.10.2021			09.10.2021	1	
18.10.2021		SHARE CAPITAL (INTRODUCTION TO COMPANY, SHARE CAPITAL)		2	
23.10.2021 JOURNAL ENTRIES REGARDING ISSUE OF SHARE AND BUYBACK, 30.10.2021 JOURNAL ENTRIES REGARDING ISSUE OF SHARE AND BUYBACK, 30.10.2021 DIWALI BREAK		PRIVATE PLACEMENT OF SHARES, BOOK BLULDING PROCESS			
25.10.2021 JOURNAL ENTRIES REGARDING ISSUE OF SHARE AND BUYBACK, 30.10.2021 O1.11.2021 O7.11.2021 SSUE OF RIGHT SHARES AND BONUS SHARES ISSUE OF RIGHT SHARES AND BONUS SHARES 13.11.2021 ISSUE OF DEBENTURES (TYPES AND PROCESS) O2.11.2021 RIGHT OFF PROCESS OF DISCOUNT ON DEBENTURE O1.12.2021 O4.12.2021 O4.12.2021 TYPES OF REDEMPTION OF DEBENTURE O1.12.2021 O4.12.2021 TYPES OF REDEMPTION OF DEBENTURE O1.12.2021 O2.12.2021 O2.12.2021 O2.12.2021 O2.12.2021 O2.12.2021 O2.12.2021 O2.12.2021 O2.12.2021 O3.01.2022 O3.01.20		THIVITE I EXCEINENT OF STIMILES, BOOK BOILDING FROCESS		3	
30.10.2021 01.11.2021 01.11.2021 03.11.2021 13.11.2021 15.11.2021 15.11.2021 22.11.2021 27.11.2021 20.11.2021 13.12.2021 13.12.2021 13.12.2021 13.12.2021 13.12.2021 13.12.2021 13.12.2021 13.12.2021 13.12.2021 13.12.2021 13.12.2021 13.12.2021 13.12.2021 13.12.2021 14.12.2021 15.12.2021 15.12.2021 15.12.2021 15.12.2021 15.12.2021 15.12.2021 15.12.2021 15.12.2021 15.12.2021 15.12.2021 15.12.2021 15.12.2021 15.12.2021 15.12.2021 17.12.2021 17.12.2021 17.12.2021 17.12.2021 17.12.2021 17.12.2022 15.01.2022 15.01.2022 15.01.2022 15.01.2022 15.01.2022 15.01.2022 16.01.2022 17.01.2022 17.01.2022 24.01.2022 24.01.2022 29.01.2022 17.01.2022 29.01.2022 17.01.2022 29.01.2022 REVISION 17.01.2022- 29.01.2022 REVISION		JOURNAL ENTRIES REGARDING ISSUE OF SHARE AND BUYBACK,			
07.11.2021 SUBJECT STATES SUBJECT SUBJECT				4	
07.11.2021 13.11.2021 15.11.2021 15.11.2021 15.11.2021 15.11.2021 15.11.2021 15.11.2021 15.11.2021 15.11.2021 15.11.2021 15.11.2021 15.11.2021 15.11.2021 15.11.2021 16.11.2.021 17.12.022 17.12.022		DIWALLDDEAK	01.11.2021 -		
13.11.2021 ISSUE OF DEBENTURES (TYPES AND PROCESS)		DIWALI BREAK	07.11.2021		
13.11.2021 ISSUE OF DEBENTURES (TYPES AND PROCESS) 20.11.2021 RIGHT OFF PROCESS OF DISCOUNT ON DEBENTURE 27.11.2021 REDEMPTION OF DEBENTURE 30.11.2.0021 TYPES OF REDEMPTION OF DEBENTURE 10.12.2021 TYPES OF REDEMPTION OF DEBENTURE 11.12.2021 VALUATION OF GOODWILL 12.12.2021 METHODS OF VALUATION OF GOODWILL 12.12.2021 VALUATION OF SHARES 13.12.2021 VALUATION OF SHARES 13.12.2021 VALUATION OF SHARES 14.12.2021 METHODS OF VALUATION 15.01.2022 PROFIT AND LOSS BEFORE AND AFTER INCORPORATION 15.01.2022 FINAL ACCOUNTS OF COMPANY 16.12.2022 REVISION 17.01.2022- REVISION		ISSUE OF RIGHT SHARES AND BONUS SHARES	08.11.2021-	5	
6 20.11.2021 RIGHT OFF PROCESS OF DISCOUNT ON DEBENTURE 7 22.11.2021 RIGHT OFF PROCESS OF DISCOUNT ON DEBENTURE 8 01.12.2021- 04.12.2021 REDEMPTION OF DEBENTURE 9 06.12.2021- 11.12.2021 TYPES OF REDEMPTION OF DEBENTURE 10 13.12.2021- 18.12.2021 VALUATION OF GOODWILL 11 20.12.2021- 25.12.2021 METHODS OF VALUATION OF GOODWILL 12 27.12.2021- 31.12.2021 VALUATION OF SHARES 13 03.01.2022- 08.01.2022 METHODS OF VALUATION 14 10.01.2022- 15.01.2022 PROFIT AND LOSS BEFORE AND AFTER INCORPORATION 15 17.01.2022- 22.01.2022 FINAL ACCOUNTS OF COMPANY 16 24.01.2022- 29.01.2022 REVISION			13.11.2021	J	
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27.11.2021 REDEMPTION OF DEBENTURE			20.11.2021	<u> </u>	
27.11.2021		RIGHT OFF PROCESS OF DISCOUNT ON DEBENTURE	22.11.2021-	7	
8 04.12.2021 9 06.12.2021- 11.12.2021 TYPES OF REDEMPTION OF DEBENTURE 10 13.12.2021- 18.12.2021 VALUATION OF GOODWILL 11 20.12.2021- 25.12.2021 METHODS OF VALUATION OF GOODWILL 12 27.12.2021- 31.12.2021 VALUATION OF SHARES 13 03.01.2022- 08.01.2022 METHODS OF VALUATION 14 10.01.2022- 15.01.2022 PROFIT AND LOSS BEFORE AND AFTER INCORPORATION 15 17.01.2022- 22.01.2022 FINAL ACCOUNTS OF COMPANY 16 24.01.2022- 29.01.2022 REVISION 17 01.02.2022- 29.01.2022 REVISION			27.11.2021	/	
9		REDEMPTION OF DEBENTURE	01.12.2021-	Q	
11.12.2021			04.12.2021		
11.12.2021 10		TYPES OF REDEMPTION OF DEBENTURE		Q	
10			11.12.2021		
18.12.2021 10		VALUATION OF GOODWILL		10	
12 27.12.2021 VALUATION OF SHARES 13 03.01.2022- 08.01.2022 14 10.01.2022- 15.01.2022 15 22.01.2022 16 24.01.2022- 29.01.2022 17 01.02.2022- REVISION VALUATION OF SHARES METHODS OF VALUATION PROFIT AND LOSS BEFORE AND AFTER INCORPORATION FINAL ACCOUNTS OF COMPANY REVISION					
25.12.2021		METHODS OF VALUATION OF GOODWILL		11	
13					
13		VALUATION OF SHARES		12	
13					
14		METHODS OF VALUATION		13	
15.01.2022 15.01.2022- FINAL ACCOUNTS OF COMPANY 22.01.2022 16 24.01.2022- REVISION 17 01.02.2022- REVISION		DROCKT AND LOSS DEFORE AND AFTER INCORDORATION			
15		PROFIT AND LOSS BEFORE AND AFTER INCORPORATION		14	
15 22.01.2022 16 24.01.2022- REVISION 29.01.2022 REVISION		FINIAL ACCOUNTS OF COMPANIA			
16		FINAL ACCOUNTS OF COMPANY		15	
16 29.01.2022 17 01.02.2022- REVISION		DEVICION			
17 01.02.2022- REVISION		REVISION		16	
		PEVISION			
		INEVISION	05.02.2022	17	
03.02.2022					
18 07.02.2022 REVISION		REVISION		18	
19 14.02.2022 Examination				1.0	

LESSON PLAN SESSION 2023-24

FACULTY NAME : DEEPAK KUMAR

SUBJECT : CORPORATE ACCOUNTING

CLASS : B.COM 2ND YEAR 4th SEM (A&B)

WEEKS	CONTENT
March	INTRODUCTION TO CORPORATE ACCOUNTING
WEEK 3	INTERNAL RECONSTRUCTION, OBJECTIVE, METHODS, REDUCTION OF SHARE CAPITAL AND ITS PROCEDURE
WEEK 4	EXTERNAL RECONSTRUCTION AND ACQUISITIONS
April	
WEEK 1	AMALGAMATION, ABSORPTION AND RECONSTRUCTION (MERGER AND PURCHASE)
WEEK 2	PURCHASE CONSIDERATION METHOD AND PREPARATION OF BOOKS OF ACCOUNT
WEEK 3	LIQUIDATION OF A COMPANY, MEANING AND METHODS
WEEK 4	PREPARATION OF LIQUIDATOR FINAL STATEMENT OF ACCOUNT, LIST OF CONTRIBUTORS
MAY	
WEEK 1	FINANCIAL REPORTING FOR FINANCIAL INSTITUTIONS. TYPES OF FINANCIAL INSTITUTIONS
WEEK 2	NON- BANKING FINANCIAL INSTITUTION AND ITS REPORTING
WEEK 3	FINAL ACCOUNTS OF BANKING COMPANIES. BANK BOOK KEEPING AND WORKING
WEEK 4	SLIP SYSTEM: TELLER SYSTEM ADVANTAGES AND DISADVANTAGES
June	
WEEK 1	SCHEDULES OF PROFIT AND LOSS, SCHEDULES OF BALANCE SHEET
WEEK 2	LEGAL DEFINITION AND REQUIREMENT ADVANTAGES AND DISADVANTAGES, CONSOLIDATED FINANCIAL
	STATEMENT IN CASE OF PARTLY AND WHOLLY OWNED SUBSIDIARY
WEEK 3	ACCOUNTS OF HOLDING COMPANIES
WEEK 4	REVISION

	LESSON PLAN SESSION 2021-2022 INTERNATIONAL BUSINESS ENVIRONMENT (A&B)				
S.No	WEEK	TOPIC	REMARK		
1	04.10.2021- 09.10.2021	INTRODUCTION TO INTERNATIONAL BUSINESS ENVIRONMENT			
2	11.10.2021- 16.10.2021	RECENT GLOBAL TRENDS IN INTERNATIONAL TRADE AND FINANCE; DIMENSIONS AND MODES OF IB; STRUCTURE OF IB ENVIRONMENT; BARRIERS TO IB			
3	18.10.2021- 23.10.2021	RISK IN IB; MOTIVES FOR INTERNATIONALIZATION OF FIRMS; ORGANIZATIONAL STRUCTURE FOR IB			
4	25.10.2021- 30.10.2021	WORLD TRADING SYSTEM AND IMPACT OF WTO; EXCHANGE RATE SYSTEMS; GLOBAL FINANCIAL SYSTEM;			
	01.11.2021 - 07.11.2021	DIWALI BREAK			
5	08.11.2021- 13.11.2021	INTERNATIONAL BUSINESS INFORMATION AND COMMUNICATION.			
6	15.11.2021- 20.11.2021	FOREIGN MARKET ENTRY STRATEGIES; DECISIONS; TYPES AND MOTIVES FOR FOREIGN COLLABORATION;			
7	22.11.2021- 27.11.2021	COUNTRY EVALUATION AND SELECTION; FACTORS AFFECTING FOREIGN INVESTMENT			
8	01.12.2021- 04.12.2021	IMPACT OF FDI ON HOME AND HOST COUNTRIES;			
9	06.12.2021- 11.12.2021	CONTROL MECHANISMS IN IB.			
10	13.12.2021- 18.12.2021	DECISIONS CONCERNING GLOBAL MANUFACTURING AND MATERIAL MANAGEMENT; OUTSOURCING FACTORS			
11	20.12.2021- 25.12.2021	PRODUCT AND BRANDING DECISIONS; MANAGING DISTRIBUTION CHANNELS; INTERNATIONAL PROMOTION MIX AND PRICING DECISIONS			
12	27.12.2021- 31.12.2021	MANAGING GLOBAL SUPPLY CHAINS, MECHANISM OF INTERNATIONAL TRADE			
13	03.01.2022- 08.01.2022	COUNTER TRADE PRACTICES; TRANSACTIONS.			
14	10.01.2022- 15.01.2022	HARMONIZING ACCOUNTING DIFFERENCE ACROSS COUNTRIES;			
15	17.01.2022- 22.01.2022	CURRENCY TRANSLATION METHODS FOR CONSOLIDATING FINANCIAL STATEMENTS			
16	24.01.2022- 29.01.2022	INTERNATIONAL STAFFING DECISIONS; COMPENSATION AND PERFORMANCE APPRAISAL OF EXPATRIATE STAFF.			
17	01.02.2022- 05.02.2022	THE LESSARD-LORANGE MODEL, CROSS CULTURAL CHALLENGES IN IB, ETHICAL DILEMMAS AND SOCIAL RESPONSIBILITY ISSUES			
18	07.02.2022- 12.02.2022	REVISION			
19	14.02.2022	Examination			

LESSON PLAN SESSION 2023-24

FACULTY NAME : DEEPAK KUMAR

SUBJECT : INTERNATIONAL MARKETING
CLASS : B.COM 3rd YEAR 6th SEM (A&B)

WEEKS	CONTENT
March	International Marketing:
WEEK 3	Nature and Concept Domestic Vs International Marketing;
WEEK 4	Opportunities and Challenges for marketing in International Environment
April	Product Planning and Pricing:
WEEK 1	Foreign market selection and entry modes.
WEEK 2	International product life cycle research and information's
WEEK 3	Product designing and packaging; Pricing process and methods
WEEK 4	International price quotations and payment terms.
May	International Distribution:
WEEK 1	Channel structure and selection decisions
WEEK 2	Managing channel conflicts
WEEK 3	Selection and appointment of foreign sales agents
WEEK 4	Basic export procedure and documentation.
June	Product Promotion:
WEEK 1	Methods of International product Promotion
WEEK 2	Challenges in International Advertising and Media Strategy
WEEK 3	Web marketing, Organizing trade fairs and exhibitions
WEEK 4	REVISION

	LESSON PLAN SESSION 2021-2022 CORPORATE LAW (A&B)				
S.No	WEEK	TOPIC	REMARK		
1	04.10.2021- 09.10.2021	Company- Meaning and Characteristics; Features of company.			
2	11.10.2021- 16.10.2021	Types of companies, advantages and disadvantages of incorporation			
3	18.10.2021- 23.10.2021	Lifting of corporate veil.			
4	25.10.2021- 30.10.2021	Formation of Company: - Promotion of company; Functions of promoter; importance of promoter.			
	01.11.2021 - 07.11.2021	DIWALI BREAK			
5	08.11.2021- 13.11.2021	Promoter's remuneration; legal status of Promoter, Rights of promoters;			
6	15.11.2021- 20.11.2021	Duties of promoters; Liabilities of promoters;			
7	22.11.2021- 27.11.2021	Prospectus: - definition; Public offer, contents;			
8	01.12.2021- 04.12.2021	Misleading prospectus and its consequences			
9	06.12.2021- 11.12.2021	Pre- incorporation contracts			
10	13.12.2021- 18.12.2021	Incorporation and commencement of Business			
11	20.12.2021- 25.12.2021	Memorandum of Association: - Meaning; importance;			
12	27.12.2021- 31.12.2021	Clauses of memorandum of association and their Alteration			
13	03.01.2022- 08.01.2022	Doctrine of Ultra- virus			
14	10.01.2022- 15.01.2022	Articles of Association: - Meaning; contents; Scope and alteration			
15	17.01.2022- 22.01.2022	Alteration of articles of association; constructive notice			
16	24.01.2022- 29.01.2022	Doctrine of indoor management.			
17	01.02.2022- 05.02.2022	Borrowing Powers; Debentures and Charges			
18	07.02.2022- 12.02.2022	REVISION			
19	14.02.2022	Examination			

LESSON PLAN SESSION 2023-24

FACULTY NAME : DEEPAK KUMAR SUBJECT : CORPORATE LAW

CLASS : B.COM 2ND YEAR 4th SEM (A&B)

WEEKS	CONTENT
March	
WEEK 3	Depository System –meaning and importance; Paperless Trading – Benefits and Procedure; Need for educating investors
WEEK 4	Shares: -; Types of shares; Allotment of Shares;; Transfer and Transmission of shares
April	
WEEK 1	Share capital: - Meaning and forms of capital; Alteration of share capital; Reduction of share capital.
WEEK 2	Further issue of share capital; Rights of pre-emption of shares
WEEK 3	Shareholders and Members: - Difference between Shareholders and members; Modes of acquiring membership;
WEEK 4	Termination of membership; Rights and Liabilities of members.
May	
WEEK 1	Meeting of Company: - Essentials of valid meeting; meetings of Shareholders
WEEK 2	Annual general meeting; Extra-ordinary general meeting; meetings of board of directors;
WEEK 3	Proxy; Voting, Notice, Agenda and Minutes of meetings
WEEK 4	Directors: - Duties, Powers, Liabilities, Appointment and removal of directors
June	
WEEK 1	Winding Up: - Meaning; Winding up by the Tribunal-Petition for winding up; Voluntary winding up;
WEEK 2	Powers and Duties of company Liquidator, consequences of winding up.
WEEK 3	REVISION
WEEK 4	REVISION

LESSON PLAN SESSION 2021-2022

Business Management I (Dr. Ram Niwas) Odd Sem

S.No	WEEK	TOPIC	REMARK
1	04.10.2021-	Business: concept	
1	09.10.2021	•	
2	11.10.2021-	Nature and spectrum of business activities	
	16.10.2021		
3	18.10.2021-	Business system, business objectives	
	23.10.2021		
4	25.10.2021-	Management: Introduction, concept	
•	30.10.2021		
	01.11.2021 -	DIWALI BREAK	
	07.11.2021		
5	08.11.2021-	Nature, process and significance	
	13.11.2021	D. I. CM	
6	15.11.2021-	Development of Management Thought	
	20.11.2021		
7	22.11.2021-	Classical and Neo-Classical systems	
	27.11.2021 01.12.2021-	Contingency angua chas	
8	04.12.2021	Contingency approaches	
	06.12.2021	Planning: concept, types and process	
9	11.12.2021	Flammig. concept, types and process	
		Decision Making: concept and process, Management by	
10	13.12.2021- 18.12.2021	Objectives	
11	20.12.2021-	Corporate Planning and Strategic Formulation	
11	25.12.2021		
12	27.12.2021-	Organizing: concept, nature, process and significance	
12	31.12.2021		
13	03.01.2022-	Authority and Responsibility relationship	
	08.01.2022		
14	10.01.2022-	Centralization and Decentralization	
	15.01.2022		
15	17.01.2022-	Departmentation, Firms of Organizing structure	
	22.01.2022	Desiries and Desiries Test shoutenessies	
16	24.01.2022-	Revision and Practice Test - chapter wise	
	29.01.2022 01.02.2022-	Revision and Practice Test - chapter wise	
17	05.02.2022	Revision and Fractice Test - Chapter wise	
	07.02.2022-	Revision and Practice Test - chapter wise	
18	12.02.2022	Revision and Fractice rest - chapter wise	
10		Evonination	
19	14.02.2022	Examination	

LESSON PLAN SESSION 2021-2022 Business Regulatory Framework I (Dr. Ram Niwas) Odd Sem

S.No	WEEK	TOPIC	REMARK
1	04.10.2021-	Indian Contract Act: - Valid contract and its elements; Void and void	
1	09.10.2021	able agreements; Void and illegal agreements;	
2	11.10.2021-	Offer and acceptance; Contractual capacity of parties; Free consent of	
	16.10.2021	parties;	
3	18.10.2021-	Lawful consideration and object; Agreements expressly declared as	
	23.10.2021	void.	
4	25.10.2021-	Contingent Contracts: - Quasi contracts; Discharge of contracts:	
•	30.10.2021		
	01.11.2021 -	DIWALI BREAK	
	07.11.2021		
5	08.11.2021-	Methods of discharge of contracts; Consequences of Breach of	
	13.11.2021	contracts.	
6	15.11.2021-	Contract of Indemnity and guarantee: - Elements of contract of	
	20.11.2021	Indemnity;	
7	22.11.2021-	Rights of Indemnity Holder and indemnifier Guarantee:	
•	27.11.2021		
8	01.12.2021-	features of contract of guarantee; Rights and Liabilities of surely;	
	04.12.2021		
9	06.12.2021-	Discharge of surety; Difference between contract of indemnity and	
	11.12.2021	Guarantee.	
10	13.12.2021-	Contract of Bailment and Pledge: - Meaning; types of bailment,	
	18.12.2021	Termination of bailment,	
11	20.12.2021-	Duties and rights of bailor and bailee. Essentials of pledge,	
	25.12.2021		
12	27.12.2021-	who nay pledge, Rights and Duties of Pawnor and pawnee	
- -	31.12.2021		
13	03.01.2022-	Consumer protection Act 1986:	
	08.01.2022		
14	10.01.2022-	- Salient features of consumer Protection Act; Rights of consumers;	
	15.01.2022		
15	17.01.2022-	consumer Protection councils;	
	22.01.2022		
16	24.01.2022-	Consumer disputes redressal machinery.	
	29.01.2022		
17	01.02.2022-	Revision and Practice Test - chapter wise	
	05.02.2022		
18	07.02.2022-	Revision and Practice Test - chapter wise	
10	12.02.2022		
19	14.02.2022	Examination	

Lesson plan: session 2021-22 Name of the Assistant Professor: Class: B. Com. IInd Semester **Subject : Business Management II** Week (21-03-22 to 26-03-22) Staffing: Concept, Nature and Scope Week 2 (28-03-22 to 02-04-22) Recruitment and Selection Week 3 (04/04/22-09/04/22) Training of Employees Week 4 (11/04/22-16/04/22) Motivation: Concept, Nature and Importance Week 5 (18/04/22-23/04/22) Motivation Theories: Maslow, Herzber, Macgregor and Quchi Week 6 (25/04/22-30/04/22) Financial and Non-Financial Incentives Week 7 (02/05/22-07/05/22) Classical and Neo-classical Systems, Contingency Approaches Week 8 (09/05/22-14/05/22) Communication: Concept, Nature, Types and Process Week 9 (16/05/22-21/05/22) Communication: Barriers and Remedies

Week 10 (23/05/22-28/05/22)	
Control: Concept, Process and Techniques	
Week 11 (30/05/22-04/06/22)	
Effective Control System	
Week 12 (06/06/22-11/06/22)	
Management of Change: Concept, Nature	
Week 13 (13/06/22-18/06/22)	
Process of Planned Change	
Week 14 (20/06/22-25/06/22)	
Resistance to Change	
Week 15 (27/06/22-02/07/22)	
Emerging Horizons of Management in Changing Environment	

Lesson plan: session 2021-22

Name of the Assistant Professor: Class: B. Com. IVth Semester

Subject : Secretarial Practice

Week (21-03-22 to 26-03-22)

Meaning, definitions and functions of a company secretary

Week 2 (28-03-22 to 02-04-22)

Duties and responsibilities of a company secretary

Week 3 (04/04/22-09/04/22)

Powers and appointment procedure of a company secretary

Week 4 (11/04/22-16/04/22)

Qualifications and disqualifications of a company secretary

Week 5 (18/04/22-23/04/22)

Position and removal of a company secretary

Week 6 (25/04/22-30/04/22)

Duties of Secretary regarding formation of M/A & their alterations.

Week 7 (02/05/22-07/05/22)

Duties of Secretary regarding formation of A/A & their alterations.

Week 8 (09/05/22-14/05/22)

Duties of secretary regarding issue of share certificate, share warrant

Week 9 (16/05/22-21/05/22)

Duties of secretary regarding share stock, calls-in-arrear, forfeiture and re-issue of shares

Week 10 (23/05/22-28/05/22)
Duties of secretary regarding transfer and transmission of shares.
Week 11 (30/05/22-04/06/22)
Duties of secretary regarding meetings, Requisites of a valid meeting
Week 12 (06/06/22-11/06/22)
Secretarial duties regarding meetings of shareholders
Week 13 (13/06/22-18/06/22)
Meetings of Board of directors
Week 14 (20/06/22-25/06/22)
Company secretary and motion & resolution.
Week 15 (27/06/22-02/07/22)
Company secretary and voting & proxy.

	LESSON PLAN SESSION 2021-2022 Odd Sem Retailing 3 rd sem				
S.No	WEEK	TOPIC	REMARK		
1	04.10.2021- 09.10.2021	Introduction: Meaning, nature, scope,			
2	11.10.2021- 16.10.2021	importance, growth and present size.			
3	18.10.2021- 23.10.2021	Career option in retailing; Technology induction in retailing;			
4	25.10.2021- 30.10.2021	Future of retailing in India			
	01.11.2021 - 07.11.2021	DIWALI BREAK			
5	08.11.2021- 13.11.2021	Types of Retailing: Stores classified by owners; Stores classified by merchandising categories			
6	15.11.2021- 20.11.2021	Wheel of retailing; Traditional retail formats vs. modern retail formats in India;			
7	22.11.2021- 27.11.2021	Store and non-store based formats;			
8	01.12.2021- 04.12.2021	Cash and carry business - Meaning, nature and scope;			
9	06.12.2021- 11.12.2021	Retailing models – Franchiser - franchisee,			
10	13.12.2021- 18.12.2021	Wheel of retailing and retailing life cycle;			
11	20.12.2021- 25.12.2021	Co-operation and conflict with other retailers.			
12	27.12.2021- 31.12.2021	Management of Retailing Operations:			
13	03.01.2022- 08.01.2022	Retailing management and "the total performance model;			
14	10.01.2022- 15.01.2022	Functions of retail management; Strategic retail management process.			
15	17.01.2022- 22.01.2022	Retail planning - importance and process			
16	24.01.2022- 29.01.2022	Developing retailing strategies, objectives,			
17	01.02.2022- 05.02.2022	action plans, pricing strategies and location strategies.			
18	07.02.2022- 12.02.2022	Revision			
19	14.02.2022	Examination			

	LESSON PLAN SESSION 2021-2022 Odd Sem Income Tax , Bcom 5 th				
S.No	WEEK	TOPIC	REMARK		
1	04.10.2021- 09.10.2021	Income Tax: An introduction and Important Definitions			
2	11.10.2021- 16.10.2021	Income Tax: An introduction and Important Definitions			
3	18.10.2021- 23.10.2021	Income Tax: An introduction and Important Definitions			
4	25.10.2021- 30.10.2021	Agriculture Income			
	01.11.2021 - 07.11.2021	DIWALI BREAK			
5	08.11.2021- 13.11.2021	Agriculture Income			
6	15.11.2021- 20.11.2021	Residential status			
7	22.11.2021- 27.11.2021	Residential status			
8	01.12.2021- 04.12.2021	incidence of Tax Liability			
9	06.12.2021- 11.12.2021	Exempted incomes			
10	13.12.2021- 18.12.2021	Income from Salaries			
11	20.12.2021- 25.12.2021	Income from Salaries (including retirement benefits);			
12	27.12.2021- 31.12.2021	Income from House property			
13	03.01.2022- 08.01.2022	Profits and Gains from Business or Profession			
14	10.01.2022- 15.01.2022	Depreciation; Capital Gains			
15	17.01.2022- 22.01.2022	Income from other sources			
16	24.01.2022- 29.01.2022	clubbing of incomes & aggregation of incomes, set off and carry forward of losses			
17	01.02.2022- 05.02.2022	Deductions to be made in computing total income			
18	07.02.2022- 12.02.2022	Class test			
19	14.02.2022	Examination			

LESSON PLAN SESSION 2021-2022 Odd Som cost accounting					
S.No	WEEK	Odd Sem cost accounting TOPIC	REMARK		
1	04.10.2021- 09.10.2021	Cost Accounting : Meaning, Features, Scope			
2	11.10.2021- 16.10.2021	Techniques, Methods, Objectives, Importance and Limitations.			
3	18.10.2021- 23.10.2021	Costing; cost accountancy; cost centres and profit centres			
4	25.10.2021- 30.10.2021	Difference and similarities of cost accounting system with financial accounting system.			
	01.11.2021 - 07.11.2021	DIWALI BREAK			
5	08.11.2021- 13.11.2021	Cost: main elements and types			
6	15.11.2021- 20.11.2021	Material Control: Meaning and objectives of material control			
7	22.11.2021- 27.11.2021	material purchase procedure, fixation of inventory levels-			
8	01.12.2021- 04.12.2021	reorder level, Minimum level, Maximum level, Danger level. EOQ analysis. Methods of Valuing Material Issues			
9	06.12.2021- 11.12.2021	Labour Cost Control: Importance, methods of time keeping and Time Booking; Treatment and control of Labour Turnover,			
10	13.12.2021- 18.12.2021	Idle Time, Overtime, Systems of Wage Payment-Time Wage System, Piece Wage System.			
11	20.12.2021- 25.12.2021	Incentive Wage plans – Individual plans and group plans.			
12	27.12.2021- 31.12.2021	Overheads: Meaning and Types			
13	03.01.2022- 08.01.2022	Collection, Classification; Allocation, Apportionment and Absorption of Overheads – Main methods.			
14	10.01.2022- 15.01.2022	Reconciliation of cost and financial accounts : Meaning. Objectives and procedure.			
15	17.01.2022- 22.01.2022	Reconciliation of cost and financial accounts : Meaning. Objectives and procedure.			
16	24.01.2022- 29.01.2022	Revision			
17	01.02.2022- 05.02.2022	Revision			
18	07.02.2022- 12.02.2022	Class test			
19	14.02.2022	Examination			

Lesson plan: session 2021-22 even
Name of the Assistant Professor: Class: bcom vi sem
Subject : cost accounting
Week (21-03-22 to 26-03-22)
Process Costing : Meaning; Uses; Preparation of process account
Week 2
(28-03-22to 02-04-22)
Treatment of Normal Wastage,
Abnormal Wastage, Abnormal Effectiveness;
Week 3 (04/04/22-09/04/22)
Treatment of opening and closing stock (Excluding Work
in Progress):
Week 4 (11/04/22-16/04/22)
Joint Product and Ry Product: Main methods of apportionment of Joint cost Inter-
Joint - Product and By - Product: Main methods of apportionment of Joint cost. Inter
process profits
Week 5 (18/04/22-23/04/22)

Week 6 (25/04/22-30/04/22)	
Contract Costing – meaning, main features, preparation of contract ac Escalation clause;	count,
contract near completion; cost plus contract.	
Week 7 (02/05/22-07/05/22)	
Job and batch costing	
XX 1.0	
Week 8	
(09/05/22-14/05/22)	
Budgetary control – meaning of budget and budgetary control, budgetary control as a management	
tool,	
Week 9	
(16/05/22-21/05/22)	
limitations of budgetary control, forecasts and budgets, installation of budgetar control system,	ry
Week 10	
(23/05/22-28/05/22) classification of budgets, fixed and flexible budgeting, performance budgeting, zero based budgeting and	ce
responsibility accounting.	
Week 11	

(30/05/22-04/06/22)
Standard Costing: meaning, limitations, standard costs and budgeted costs,
Week 12
(06/06/22-11/06/22)
determination of standard
cost, cost variances, direct material and direct labour only.
Week 13
(13/06/22-18/06/22)
Marginal Costing and Profit planning: Marginal costing, Absorption costing,
Week 14
(20/06/22-25/06/22)
Marginal cost, Cost
voluma Profit analysis
volume Profit analysis
Week 15
(27/06/22-02/07/22)
BEP Analysis, Key factor, BE chart, angle of incidence, BEP Analysis, Key factor, BE chart,
angle of incidence

Lesson plan: session 2021-22 even
Name of the Assistant Professor: Class: bcom vi sem
Subject : income tax
Week (21-03-22 to 26-03-22)
Rebate & Relief of Tax
Week 2
(28-03-22to 02-04-22)
computation of Total income and Tax liability of individuals
Week 3 (04/04/22-09/04/22)
Filling and
Filing of return (ITR – I)
Week 4 (11/04/22-16/04/22)
Filling and
Filing of return(II)
Week 5 (18/04/22-23/04/22)
Week 3 (10/04/22 23/04/22)
Assessment of Hindu Undivided Families

Week 6 (25/04/22-30/04/22)
(25/04/22-50/04/22)
Assessment of Firms
YY
Week 7 (02/05/22-07/05/22)
A
Association of Persons
Week 8
(09/05/22-14/05/22)
(09/05/22-14/05/22)
Income Tax authorities & their powers
1
Week 9
(1 < 0 = 0.0 0.1 0 = 0.0)
(16/05/22-21/05/22)
procedure for assessment
r
Week 10
(22/05/22 29/05/22)
(23/05/22-28/05/22)
Deduction of Tax at Source (TDS)
Deduction of Tun at Source (128)
Week 11
(20,105,122, 0.4,10.<122)
(30/05/22-04/06/22)
advance payment of tax
au ance pur mont of this
Week 12
···
(06/06/22-11/06/22)

Recovery & refund of tax
Week 13
(13/06/22-18/06/22)
appeals & revision
Week 14
(20/06/22-25/06/22)
offences & prosecutions
Week 15
(27/06/22-02/07/22)
Revision

Lesson plan: Session 2021-22, Even Semester Name of the Assistant Professor: Class: **Subject: FINANCIAL MANAGEMENT** Week1 (21-03-22 to 26-03-22) Nature of Financial Management: Scope of Finance, Fin. Functions Week 2 (28-03-22to 02-04-22) Profit maximization Vs. Wealth Maximization, Objectives of F.M. Week 3 (04/04/22-09/04/22) Financial Planning Week 4 (11/04/22-16/04/22) Working Capital Management, Meaning, Nature & Planning Week 5 (18/04/22-23/04/22) Permanent and variable working capital, balanced working position Week 6 (25/04/22-30/04/22) Issues of working capital management Week 7 (02/05/22-07/05/22) Management of cash, marketable securties Week 8 (09/05/22-14/05/22) Receivable management Week 9 (16/05/22-21/05/22) Cost of Capital Week 10 (23/05/22-28/05/22) Capitalization

Week 11(30/05/22-04/06/22)

Leverage analysis: operating, financial and composite

Week 12 (06/06/22-11/06/22)

Capital Structure: Theories and policy

Week 13 (13/06/22-18/06/22)

NOI Approach, MM Hypothesis without tax

Week 14 (20/06/22-25/06/22)

Capital structure: Planning and policy

Week 15 (27/06/22-02/07/22)

Dividend Theory and policy

Lesson plan: Session 2021-22, Even Semester

Name of the Assistant Professor: Class:

Subject: FINANCIAL ACCOUNT

Week (21-03-22 to 26-03-22)

Introduction to hire purchase system, Accounting records under high purchase, Calculation of cash price, Numerical

Week 2 (28-03-22to 02-04-22)

Calculation of interest – inverse progressive method, Product method, Numerical After sale services, Repossession of goods due to non -payment of installment, numerical

Week 3 (04/04/22-09/04/22)

Transfer of asset to third party, Sale of asset by higher purchaser Purchase through financial institutions , Goods of small value Installment payment system, Numerical

Week 4 (11/04/22-16/04/22)

Branch accounts, Branch account by direct method, Numerical

Week 5 (18/04/22-23/04/22)

Branch account with petty cash with imp rest system, Branch account with final account method, Numerical Memorandum branch stock account, Stock and debtor system of branch account, Numerical, Wholesale branch account, Numerical

Week 6 (25/04/22-30/04/22)

Incorporation entries in the books of head office, Numerical, Treatment of in transit items

Week 7 (02/05/22-07/05/22)

Foreign branches-conversion of trial balance, Numerical Test-1, Departmental accounts, General P&L and balance sheet Numerical

Week 8 (09/05/22-14/05/22)

Dissolution of partnership firm, realization account Partner's loan account, capital account, cash and bank account Numerical, Insolvency of a partner

Week 9 (16/05/22-21/05/22)

One partner solvent – numerical, Gradual realization of assets and piece meal distribution, Numerical, Test 2

Week 10 (23/05/22-28/05/22)

Amalgamation of partnership firm, Sale of partnership firm Numerical, Joint venture, Methods of maintaining joint venture records, Joint bank account- numerical

Week 11 (30/05/22-04/06/22)

Underwriting of a shares of company, numerical No separate account of J.V – covertures keep record, numerical Memorandum method, numerical

Week 12 (06/06/22-11/06/22)

Royalty account, Rent and royalty, Journal entries in the books of lessee, Royalty in connection with mines, Half yearly payment of royalty, numerical, Reduction of work due to strike- numerical

Week 13 (13/06/22-18/06/22)

Lockout and receipts of subsidy, Numerical, Sub lease, Numerical

Week 14 (20/06/22-25/06/22)

Royalties – oil wells, Royalties – brick making, Royalties – patents, Copyright royalties, Numerical

Week 15 (27/06/22-02/07/22)

Revision

Lesson plan: Session 2021-22, Odd Semester Name of the Assistant Professor: Class: **Subject: HRM** Week (21-03-22 to 26-03-22) An introduction to Human Resource Management Week 2 (28-03-22to 02-04-22) Definitions of Human Resource Management (HRM) Week 3 (04/04/22-09/04/22) Importance of Human Resource Management (HRM) Week 4 (11/04/22-16/04/22) Objectives of Human Resource Management (HRM) Week 5 (18/04/22-23/04/22) Scope of Human Resource Management (HRM) Week 6 (25/04/22-30/04/22) Function of Human Resource Management Week 7 (02/05/22-07/05/22) Managerial and Operative Functions Week 8(09/05/22-14/05/22) Qualifications of a Human Resource Manager Week 9(16/05/22-21/05/22) Qualities of Human Resource manager in our organization Week 10(23/05/22-28/05/22) Evolution of Human Recourse Management (HRM) in India Week 11(30/05/22-04/06/22) Growth of Human Recourse Management (HRM) in India

Week 12(06/06/22-11/06/22)		
Special incentives		
Week 13(13/06/22-18/06/22)		
Profit sharing		
Week 14(20/06/22-25/06/22)		
Group Discussion		
Week 15(27/06/22-02/07/22)		
Revision		

LESSON PLAN SESSION 2021-2022						
Odd Semester						
S.No	WEEK	TOPIC - FINANCIAL ACCOUNT				
1	04.10.2021-09.10.2021	Introduction to the subject, Meaning and characteristics of accounting, Functions of accounting objectives of, accountancy, Book –keeping and accounting, accountanc, Users of accounting information				
2	11.10.2021-16.10.2021	Advantages and limitations of accounting, Attributes of accounting information				
3	18.10.2021-23.10.2021	Basic accounting terms, Basis of accounting- cash and accrual				
4	25.10.2021-30.10.2021	Accounting principles –concepts, Accounting conventions, Double entry system-stage				
	01.11.2021 - 07.11.2021	DIWALI BREAK				
5	08.11.2021-13.11.2021	Journal -entries , Types of accounts-rules, Advantages and disadvantages of double entry system				
6	15.11.2021-20.11.2021	Ledger, Ledger and books of original entry, Rules of posting, Sub division of journal, Depreciation, Test-1				
7	22.11.2021-27.11.2021	Trial balance, Types of errors, Types of errors, Capital and revenue expenditure, Capital and revenue expenditure-illustrations				
8	01.12.2021-04.12.2021	Methods of providing depreciation-fixed installment, numerical				
9	06.12.2021-11.12.2021	Diminishing balance method Numerical, Trading account, Provisions, Reserves, numerical				
10	13.12.2021-18.12.2021	Format of trading account, Profit and loss account, Format of Profit and loss account, Balance sheet, Classification of asset and liabilities, Numerical				
11	20.12.2021-25.12.2021	Financial account with adjustment-numerical, Types of errors, Test 2				
12	27.12.2021-31.12.2021	Rectification of error- two sided Rectification of error- one sided, Numerical				
13	03.01.2022-08.01.2022	Accounts for nonprofit organizations, Receipt and payment account, The income and expenditure account				
14	10.01.2022-15.01.2022	Balance sheet, Numerical				
15	17.01.2022-22.01.2022	Assignment, Consignment accounts, Consignment accounts-principal terms, Books of consignor, numerical				
16	24.01.2022-29.01.2022	financial accounting, Consignment accounts - numerical				
17	01.02.2022-05.02.2022	Numerical, Assignment				
18	07.02.2022-12.02.2022	Revision				
19	14.02.2022	EXAMINATION				

LESSON PLAN SESSION 2021-2022						
Odd Semester						
S.No	WEEK	TOPIC - ACCOUNTING FOR MANAGEMENT				
1	04.10.2021-09.10.2021	Management Accounting: Nature and Scope of Management Accounting: Meaning, functions				
2	11.10.2021-16.10.2021	Scope of Management Accounting, The Management Accountant, The Controller, The Treasurer, Management Accounting Principles				
3	18.10.2021-23.10.2021	Management Accounting vs Financial Accounting vs. Cost-Accounting, Utility of management Accounting, Limitations of Management Accounting, Tools of Management Accounting.				
4	25.10.2021-30.10.2021	Capital Budgeting : Meaning, nature, need, importance				
	01.11.2021 - 07.11.2021	Diwali Break				
5	08.11.2021-13.11.2021	Capital Budgeting : appraisal methods				
6	15.11.2021-20.11.2021	Capital rationing				
7	22.11.2021-27.11.2021	Financial planning				
8	01.12.2021-04.12.2021	Analysis and Interpretation of Financial Statements: meaning and types of financial statements, analysis and interpretation of financial statements				
9	06.12.2021-11.12.2021	Types of financial analysis, steps involved in financial analysis				
10	13.12.2021-18.12.2021	Techniques of financial analysis.				
11	20.12.2021-25.12.2021	Ratio Analysis : meaning of ratios, classification of ratios				
12	27.12.2021-31.12.2021	Ratio Analysis: advantages and limitations of ratio analysis.				
13	03.01.2022-08.01.2022	Profitability ratios				
14	10.01.2022-15.01.2022	Balance sheet ratios				
15	17.01.2022-22.01.2022	Turnover ratios				
16	24.01.2022-29.01.2022	Cash Flow Statement : Meaning, objectives				
17	01.02.2022-05.02.2022	Cash Flow Statement : Limitations and accounting procedure				
18	07.02.2022-12.02.2022	Revision				
19	14.02.2022	EXAMINATION				

GC Kharkhara (Rewari) Business environment

2020 -21
Paper: BUSINESS ENVIRONMENT
Lesson Plan: EVEN SEM
text here 1

Your text here 2		
	Topics to be covered	
Week 1	Bussiness Environment,	
Week 2	Attatysts and Importance of Bussiness Environment,	
Week3	SWOT Analysis	
Week 4	Revision	
	SEPTEMBER	
	Topics to be covered	
Week 1	Trends in National Income	
Week 2	Trends in Saving and Investment	
Week 3	Trends in Industrial development	
Week 4	Balance of Trade and BOP	
	OCTOBER	
	Topics to be covered	
Week 1	Unemployment Problems IN India	
Week 2	Regional Imbalance	
Week 3	Inflation,	
Week 4	Industrial sickness	
Week 5	Monetary policy	
	NOVEMBER	
	Topics to be covered	
Week 1	Fiscal policy	
Week 2	Industrial policy	
Week 3	Parallel Economy	
Week 4	privatisation	
	DECEMBER	
Week 1	problem solving classes	
Week 2	problem solving classes	

Signature of teacher

Head of Department

GC Kharkhara (Rewari)

Class: B. Com 1 – IST Semester 2021-22 Paper: BUSINESS COMMUNICATION

Lesson Plan: ODD SEM

AUGUS		
	Topics to be covered	
Week 1	Basic of communication, process	
Week 2	Seven c's and Barriers	
Week3	Theories, Ethical context	
Week 4	Revision	
	SEPTEMBER	
	Topics to be covered	
Week 1	Bussiness communication at workplace	
Week 2	Letter writing	
Week 3	Report writing	
Week 4	Test and Revision	
	OCTOBER	
	Topics to be covered	
Week 1	Bussiness proposal	
Week 2	Modern form of communication	
Week 3	Note making,	
Week 4	Body language	
Week 5	Revision	
	NOVEMBER	
	Topics to be covered	
Week 1	Abstract writing	
Week 2	Understanding of gestures	
Week 3	Revision	
Week 4	Assignments	
	DECEMBER	
Week 1	problem solving classes	
Week 2	problem solving classes	

Signature of teacher

Head of Department

LESSON PLAN SESSION 2020-2021 Odd Sem.

Odd Sem.				
S.No WEEK Business Statistics		REMARK		
1	16 July - 20 July	Introduction of Statistics: Origin, Development, Definition, Scope,		
2	22 July -26 July	Statistical Data: Types of Measurement scales- normal, Ordinal, Interval and Ratio level measurement		
3	29 July -03 Aug.	Collection, Classification		
4	05 Aug 10 Aug.	Tabulation of primary and secondary data		
5	12 Aug17 Aug.	Presentation of data, Central Tendency		
6	19 Aug24 Aug.	Partition values; Concept and Measurement		
7	26 Aug31 Aug.	Central tendency, Quartiles, Deciles, Percentiles.		
8	02 Sept 07 Sept.	Dispersion: Concept and Its absolute as well as relative measures		
9	09 Sept14 Sept.	Moments ,Skewness, Kurtosis Moments about any point and about mean and the relationship between them		
10	16 Sept21 Sept.	Sheppard's Corrections for Moments, Concept of symmetrical distribution and skewness		
11	23 Sept28 Sept.	Measurement of skewness and concept of kurtosis		
12	01 Oct05 Oct.	Analysis of Bivariate data: Correlation-concept, scatter diagram, Degree of correlation.		
13	07 Oct12 Oct.	Karl Pearson's co-efficient of Correlation and its properties		
14	14 Oct 10 Oct	Spearman's rank Correlation, Concurrent deviation method and standard error.		
15	14 Oct19 Oct. 21 Oct23 Oct.	Regression: Meaning and Definition, Difference between Correlation and Regression		
	24 Oct30 Oct.	DIWALI BREAK	DIWALI BREAK	
16	04 Nov09 Nov.	Principle of least squares and fitting of a line of best fit to the given data, Regression lines		
17	11 Nov 16 Nov.	Properties of regression Co-efficient and Regression lines		
18	19 Nov. onwards	EXAMINATION		
19	20 Dec31 Dec.	WINTER VACATION		

S.No	WEEK	Business Statistics-I
	.,	Introduction of Index no.
1	01.01.2020-04.01.2020	introduction of index no.
2	06.01.2020-11.01.2020	price Index
3	13.01.2020-18.01.2020	Quantity index
4	20.01.2020-25.01.2020	TRT test, FRT test, CIRCULAR test Value index
5	27.01.2020-31.01.2020	Test of adequacy, base shifting, splicing, Problems in constructing index no. consumer price index
6	03.02.2020-08.02.2020	Time series and its components, moving average
7	10.02.2020-15.02.2020	Least square method, parabolic and exponential trend
8	17.02.2020-22.02.2020	Computation of seasonal indices by various methods
9	24.02.2020-29.02.2020	Concept of probability
10	02.03.2020-07.03.2020	Addition and multiplication laws of probability
11	08.03.2020-15.03.2020	Holi break
12	16.03.2020-21.03.2020	Conditional probability, Bayes theoram
13	23.03.2020-28.03.2020	Probability distribution as a concept,
14	01.04.2020-04.04.2020	Binomial distribution
15	06.04.2020-11.04.2020	Possion distribution
16	13.04.2020-18.04.2020	Normal distribution
17	20.04.2020-25.04.2020	Properties of normal destribution
18	27.04.2020-30.04.2020	Revision
19	01.05.2020 onwards	examination
20	20.05.2020-30.06.2020	Summer Vacation
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		G c Kharkhara 2021-22
		evn semester
S.No	WEEK	Marketing Management
1	01.01.2020-04.01.2020	Marketing Introduction,scope,nature, approach, functions
2	06.01.2020-11.01.2020	Marketing concepts Old concepts New concept Limitations of marketing concept
3	13.01.2020-18.01.2020	Market segmentation Objective of market segmentation Methods
4	20.01.2020-25.01.2020	Test, consumer behaviour, types of consumers, determinants of consumers behaviour
5	27.01.2020-31.01.2020	Revision, product planning and development
6	03.02.2020-08.02.2020	Revision, Presentaiton in smart class room,test, development of new products
7	10.02.2020-15.02.2020	Product life cycle, stages, factors affecting the product life cycle, importance of product life cycle, limitations of product life cycle.
8	17.02.2020-22.02.2020	Branding, difference between brand and trade mark, advantage or importance of branding, brand classification
9	24.02.2020-29.02.2020	Product pricing, importance of price in marketing mix, factors affecting pricing decisions
10	02.03.2020-07.03.2020	Advertising, objective of advertising, functions, importance, limitations or disadvantage or criticism of advertising
11	08.03.2020-15.03.2020	Holi break
12	16.03.2020-21.03.2020	Advertising media, types of advertising media, factors affecting the selection of advertising media
13	23.03.2020-28.03.2020	Evaluation of advertising effectiveness, methods of evaluating advertising effectiveness,
14	01.04.2020-04.04.2020	pre testing methods
15	06.04.2020-11.04.2020	Sales promotion, tools of sales promotion, publicity
16	13.04.2020-18.04.2020	public relations
17	20.04.2020-25.04.2020	Assignment-II
18	27.04.2020-30.04.2020	Revision
19	01.05.2020 onwards	examination
20	20.05.2020-30.06.2020	Summer Vacation

LESSON PLAN: 2021-22

B.Com vth Semester (A & B Sections) Subject: Financial Market Operation

S.No.	Syllabus Contents to be done	Time	Remarks
1.	Indian Money Markets Composition Composition and Structure;	04.10.2021- 09.10.2021	
2.	Acceptance houses , Discount houses	11.10.2021- 16.10.2021	
3.	Call money market; Recent trends in Indian money market.	18.10.2021- 23.10.2021	
4.	Security market- (a) New Issue Market (b) Secondary market;	25.10.2021- 30.10.2021	
5.	functions and role of stock exchange listing,	01.11.2021- 07.11.2021	
6.	procedure and legal requirements Public issue pricing and marketing,	08.11.2021- 13.11.2021	
7.	Stock exchange – National Stock Exchange	15.11.2021- 20.11.2021	
8.	Over the Counter exchangers.	22.11.2021- 27.11.2021	
9.	SEBI – Introduction, Role, Its powers,	01.12.2021- 04.12.2021	
10.	Objectives, Scope & Functions. Role, Policy measures relating to Development Financial Institution in India	06.12.2021- 11.12.2021	
11.	Grievances concerning stock exchange Products & Services Offered by IFCI, IDBI, IIBI, SIDBI, IDFCL, EXIM, and NABARD & ICICI.	13.12.2021- 18.12.2021	
12.	dealings and their removal; grievance cell in stock exchange SEBI:	20.12.2021- 25.12.2021	
13.	Company law Board: Press remedy through	27.12.2021- 31.12.2021	
14.	Brokers, Sub brokers, Market makers,	03.01.2022- 08.01.2022	
15.	Jobbers, Portfolio Consultants, Institutional Investors, Depository.	10.01.2022- 15.01.2022	
16.	Merchant Banking – Functions and Roles; SEBI guidelines; credit rating –concept, functions, and types.	17.01.2022- 22.01.2022	

1.	Roles and functions of entre	04.10.2021-
	preneurs in relation to the enterprise and in relation to the economy.	09.10.2021
2.	Entrepreneurial motivation, performance and rewards.	11.10.2021- 16.10.2021
3.	Entrepreneurship as a interactive process between the individual and the environment.	18.10.2021- 23.10.2021
4.	Small business as the seedbed of entrepreneurship.	25.10.2021- 30.10.2021
5.	Managerial roles in a small business.	08.11.2021- 13.11.2021
6.	Functions in a small business	15.11.2021- 20.11.2021
7.	Designing and redesigning business processes, location, layout, operations planning & control.	22.11.2021- 27.11.2021
8.	Basic awareness of the issues impinging on quality, productivity and environment.	01.12.2021- 04.12.2021
09.	Managing business growth. The pros and cons of alternative growth options: internal expansion, acquisitions & mergers, integration & diversification. Crises in business growth.	06.12.2021- 11.12.2021
10.	Issues in small business marketing. The concept and application of product life cycle (ptc),	13.12.2021- 18.12.2021
11.	Advertising & publicity, sales & distribution management. The idea of consortium marketing, competitive bidding/tender marketing, negotiation with principal customers.	20.12.2021- 25.12.2021
12.	The contemporary perspectives on Infrastructure Development, Product and Procurement Reservation, Marketing Assistance	27.12.2021- 31.12.2021

Lesson Plan (2021-22) Name of extension lecturer – Class - B.com 6th Sem (A&B) Subject – Auditing

March 1st week to April 2022

Unit - I

Auditing: Meaning, objectives, importance and types of Auditing.

Unit - IV

Audit Report and Investigation Audit Report: Meaning, objectives, contents and types. Investigation: Meaning, Nature and objectives.

April 2022

Unit - I

Audit Process: internal control, internal check & internal audit, audit programmer.

Unit - II

Audit Procedure: Routine checking

May 2022

Unit - III

Vouching, verification & valuation of assets & liabilities

Unit - IV

Audit of Public Company: Qualification, Appointment of company Auditors, their powers, duties and liabilities, Audit of depreciation and reserves, divisible profits & dividends

June 2022

Audit of depreciation and reserves, divisible profits & dividends Revision



LESSON PLAN: 2021-22

B.Com IIIrd Semester (A & B Sections) Subject: Goods and service tax

S.No.	Syllabus Contents to be done	Time	Remarks
1.	Introduction: - Salient feature of GST, Benefit of GST, Constitutional Framework of Goods and Services tax,	23.03.2022- 28.03.2022	
2.	concept of GST; Important definitions; Supply under GST	29.03.	
3.	GST:- Meaning and scope of supply including composite and mixed supply	12.04.2021- 17.04.2021	
4.	levy and collection including reverse charge mechanism,	19.04.2021- 24.04.2021	
5.	Tax on electronic commerce operator (ECO);	26.04.2021- 30.04.2021	
6.	Exemption from GST; Composition levy;	03.05.2021- 08.05.2021	
7.	Place of Supply:- Within state/Union territory, Interstate, Import and export;	10.05.2021- 15.05.2021	
8.	Time of Supply of goods and services; Value of supply including valuation rules;	17.05.2022- 22.05.2022	
9.	Input tax credit:- Eligibility and conditions for taking Input Tax Credit,	24.05.2022- 29.05.2022	
10.	Apportionment of credit and blocked credit, ITC in case of banking company and financial institutions,	01.06.2021- 05.06.2021	
11.	ITC availability in special circumstances,	07.06.2021- 12.06.2021	
12.	Reversal of ITC on switching to composition levy or exit from tax-paying status,	14.06.2021- 19.06.2021	
13.	Transfer of ITC on account of change in constitution of registered person, Input service distributors;	21.06.2021- 26.06.2021	
14.	Registration; Issue of invoices:- tax invoice, revised tax invoice, credit note, debit note, bill of supply, receipt voucher, refund voucher, payment voucher, invoices in special cases.	28.06.2021- 03.07.2021	