

LESSON PLAN SESSION 2025-2026 (Odd Sem) (90 days)**Teacher's Name – Mr. Deepak Kumar****Subject- Business Laws****Class-B.Com. Ist semester****Section: A+B**

S.No	WEEK	TOPIC
1	01.08.25-02.08.25	The Indian Contract Act,1872: nature and classification of contracts; Essentials of a valid Contract
2	04.08.25-08.08.25	An overview of Proposal and acceptance, Capacity of parties to contract, Free consent, Lawful consideration, Lawful object.
3	11.08.25-14.08.25	Void Agreement; Performance of Contract
4	18.08.25-23.08.25	Discharge of contract; Remedies for Breach of Contract
5	25.08.25-30.08.25	Contract of Indemnity and Guarantee, Contract of Bailment, Contract of Agency.
6	01.09.25-06.09.25	Sale of Goods Act, 1930: Formation of contract of sale; Goods and their classification;
7	08.09.25-13.09.25	Price; Conditions and warranties; Transfer of ownership in goods
8	15.09.25-20.09.25	Performance of the contract of sale; Remedies
9	24.09.25-27.09.25	Unpaid seller and his rights, buyer's remedies
10	29.09.25-01.10.25	Auction sale, Online auction
11	03.10.25-04.10.25	Indian Partnership Act 1932: Nature of firm; Duties and rights of partners; LLP agreement, Extent & limitations of Liabilities of LLP and partners.
12	06.10.25	Liabilities of firm and partner; Limited Liability Partnership Act,2008
13	08.10.25-11.10.25	Concepts, characteristics of LLP; Incorporation of LLP
14	13.10.25-18.10.25	House Exams
15	19.10.25-26.10.25	Diwali Break
16	03.11.25-04.11.25	Negotiable Instruments Act,1881: scope, features and types;
17	06.11.25-08.11.25	Negotiation; Crossing; Dishonor and discharge of negotiable instruments.
18	10.11.25-15.11.25	Information Technology Act, 2000: Purpose; Benefits and limitations; Digital signature
19	17.11.25-22.11.25	E-Governance; Attribution of electronic records
20	24.11.25-29.11.25	Duties of subscribers; Penalties and Adjudication offences.

21	01.12.2025	Revision
22	02.12.25 onwards	Examinations

LESSON PLAN SESSION 2025-2026 (Odd Sem) (90 days)		
Teacher's Name – Mr. Deepak Kumar		Subject- Managerial Economics
Class- M.Com. I st Semester		Section: A+B
S.No	WEEK	TOPIC
1	01.08.25-02.08.25	Managerial Economics: Nature, scope and applications of managerial economics
2	04.08.25-08.08.25	Basic concepts of economics used in managerial decision making
3	11.08.25-14.08.25	Incremental Reasoning, Marginal Analysis
4	18.08.25-23.08.25	Opportunity Cost, Discounting Principal, Time Perspective.
5	25.08.25-30.08.25	Determinants of Demand, Law of demand; Elasticity of Demand; Demand Estimation and Forecasting. Consumer Equilibrium: Cardinal Approach and Ordinal Utility Approach.
6	01.09.25-06.09.25	Law of Supply, Elasticity of Supply.
7	08.09.25-13.09.25	Theory of Production: Production Function, Law of variable proportions
8	15.09.25-20.09.25	Production Function with two Variable Inputs, Laws of Returns to Scale
9	24.09.25-27.09.25	Economies & Diseconomies of large scale
10	29.09.25-01.10.25	Cost Concepts and types of cost, Short Run & Long Run Cost Function, Learning Curve.
11	03.10.25-04.10.25	Market Classification, Equilibrium of a Firm. Main Features, Equilibrium, Price and Output decisions.
12	06.10.25	Main Features, Equilibrium, Price and Output decisions, Discriminating Monopoly, Peak Load Pricing.
13	08.10.25-11.10.25	Meaning and Main Features, Price-Output Determination of firm, Group Equilibrium, Product Differentiation.
14	13.10.25-18.10.25	House Exams
15	19.10.25-26.10.25	Diwali Break
16	03.11.25-04.11.25	Main Features and Classification of Oligopoly, Pricing under Collusive and Non-Collusive Oligopoly.
17	06.11.25-08.11.25	Cost-Plus Pricing, Marginal Cost Pricing, , Cyclical Pricing, Administered Pricing,

18	10.11.25-15.11.25	Rate of Return (or Target) Pricing, Going Rate Pricing, Customary Pricing
19	17.11.25-22.11.25	Psychological Pricing. Price skimming; Price penetration;
20	24.11.29-29.11.25	Peak load Pricing, Objectives of business firms
21	01.12.2025	Revision
22	02.12.25 onwards	Examinations

LESSON PLAN SESSION 2025-2026 (Odd Sem) (90 days)**Teacher's Name – Mr. Deepak Kumar****Subject-Retail Management****Class- M.Com. 3RD semester****Section: A+B**

S.No	WEEK	TOPIC
1	01.08.25-02.08.25	Introduction to Retailing: Meaning, nature, scope, importance, growth and present size, retailing mix,;
2	04.08.25-08.08.25	Retailing through the Internet- Introduction to Retailing
3	11.08.25-14.08.25	Career options in retailing, Future of retailing in India. Technology in Retailing;
4	18.08.25-23.08.25	Types of Retailing: marketing Concepts in Retailing – Consumer purchase behavior.
5	25.08.25-30.08.25	Cultural and Social group influence on consumer Purchase Behaviour. Stores classified by owners;
6	01.09.25-06.09.25	Stores classified by merchandising categories; Traditional retail formats vs. modern emerging retail formats in India - Issues and options,;
7	08.09.25-13.09.25	Retailing models – Franchiser franchisee, directly owned,
8	15.09.25-20.09.25	Retail Equity, Wheel of retailing and retailing life cycle.
9	24.09.25-27.09.25	Management of Retailing Operations: Functions of retail management
10	29.09.25-01.10.25	Retailing management and "the total performance model;
11	03.10.25-04.10.25	Strategic retail management process
12	06.10.25	Retail planning - importance and process
13	08.10.25-11.10.25	Creative display; Merchandise planning – Stock turns
14	13.10.25-18.10.25	House Exams
15	19.10.25-26.10.25	Diwali Break
16	03.11.25-04.11.25	Developing retailing strategies

17	06.11.25-08.11.25	Credit Management
18	10.11.25-15.11.25	Pricing strategies and location strategies.
19	17.11.25-22.11.25	Retail promotions - Staying ahead of competition
20	24.11.29-29.11.25	Revision
21	01.12.2025	Revision
22	02.12.25 onwards	Examinations

LESSON PLAN SESSION 2025-2026 (Odd Sem) (90 days)		
Teacher's Name – Mr. Deepak Kumar		Subject-Corporate Accounting
Class-B.Com. 3 rd semester		Section: A+B
S.No	WEEK	TOPIC
1	01.08.25-02.08.25	Issue of shares: Concept, types, process and procedure (including insider trading)
2	04.08.25-08.08.25	Transfer of shares; DMAT
3	11.08.25-14.08.25	Bonus shares; Sweat equity shares; Right shares; Buy back of shares
4	18.08.25-23.08.25	Dividend on shares; Redemption of preference shares
5	25.08.25-30.08.25	Debentures: Concept, features and types
6	01.09.25-06.09.25	Provisions related to issue of debentures, utilization of debenture capital, role and status of debenture holders in company
7	08.09.25-13.09.25	purchase of own debentures; Valuation of debentures
8	15.09.25-20.09.25	Concept, need, factors affecting and methods of debenture valuation
9	24.09.25-27.09.25	Profit prior to incorporation
10	29.09.25-01.10.25	Concept, procedure of ascertaining profit prior to incorporation
11	03.10.25-04.10.25	Basis of allocation of expenses and incomes
12	06.10.25	Underwriting of shares: Concept, features, benefits, parties
13	08.10.25-11.10.25	Types and accounting treatment
14	13.10.25-18.10.25	House Exams
15	19.10.25-26.10.25	Diwali Break
16	03.11.25-04.11.25	Overview of income disclosure and computation standards (IDCS)
17	06.11.25-08.11.25	Final accounts of companies
18	10.11.25-15.11.25	Final accounts of companies
19	17.11.25-22.11.25	Concept and preparation as per Companies Act,2013
20	24.11.29-29.11.25	Revision

21	01.12.2025	Revision
22	02.12.25 onwards	Examinations